



Our impact - 2022/23



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Chair and CEO's welcome

At MyBnk, we believe that financial literacy is a prerequisite for better health, wellbeing and life outcomes.

As a result, we are dedicated to systemic improvement in the financial education of young people. We do this through direct financial education delivery as well as through our public affairs work. We are grateful to be supported by so many corporations, trusts, foundations and individuals. Through collaborations with a diverse range of partners, we are delighted to now serve young people across all four UK nations.



MyBnk has entered an exciting new phase, with a new CEO and refreshed organisational structure in 22/23. Our growth and impact have continued to increase year on year, and we are grateful to every funder, partner and young person that has been on this journey with us. Finally, a sincere thank you and well done to the exceptional MyBnk team, for the many successes that have been achieved in 22/23.

Asesh Sarkar, Chair.



Every person in the UK deserves a thorough and objective financial education.

Since joining MyBnk in March 2023, when I tell people about our work, almost everyone reacts with "I wish I had that when I was young." Yet, systematically, this is still not happening.

Across the country, against a backdrop of tough economic circumstances, people are feeling disempowered, confused and unaware of what is happening around them. This is particularly the case for young people. That's where MyBnk steps in.



This impact report delves into more detail about what we've done in 2022-23 for the 37,000 young people we have worked with.

Our day-to-day work with young people proves the impact of financial education. There is no better contemporary example of what financial literacy means than in the mass misunderstanding of the UK Government's energy price cap – where people wrongly thought their bills would be capped at £2500 irrespective of usage. There is also huge misunderstanding around buy now pay later, despite its increasing popularity. This is not good enough and we are here to change that.

We look forward to working with all our partners in the future as we get ready to launch a new strategy that will provide us with a fresh direction for 2024 and beyond.

Leon Ward, Chief Executive Officer.



Who are we?

MyBnk is a UK charity that delivers expert-led financial education programmes to 5-25 year olds, in partnership with schools, local authorities and youth organisations.

The need

- Only 2/5 of young adults are financially literate
- The cost of living crisis is the major worry for over half of young people
- Almost half of Gen Zs live paycheck to paycheck and worry they won't be able to cover their expenses

Sources: MyBnk (2023), Young Minds (2022), Deloitte (2022)

Our vision

"A financially capable generation"

Our mission

"To empower young people to take charge of their financial futures"

Our values

- **9** Youth at the heart It's all about the young people
- Impact Always delivering the best possible outcomes
- Laugh as you learn Bringing money to life
- **Oriven** being relentless in the pursuit of our mission
- Straight up telling it how it really is

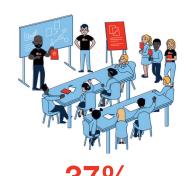
Our delivery

37,025

young people supported through our financial education programmes in 2022/23



1891
programmes
delivered - more
than 7 per day



37% hours in schools



63% hours with 16-25 year olds





Over 120 local councils worked with



Programme outcomes

"I liked Fuel Finance because I learnt a lot about saving energy and protecting the earth. I also learnt that there are fuels that are bad for the earth and that there are other forms of energy apart from fossil fuels. I also found out about how the costs are rising. I was amazed to learn that in 2019 everything cost less and now everything is much more expensive. These rising costs are impacting the grown-ups in my life a lot, espcially with utilities.

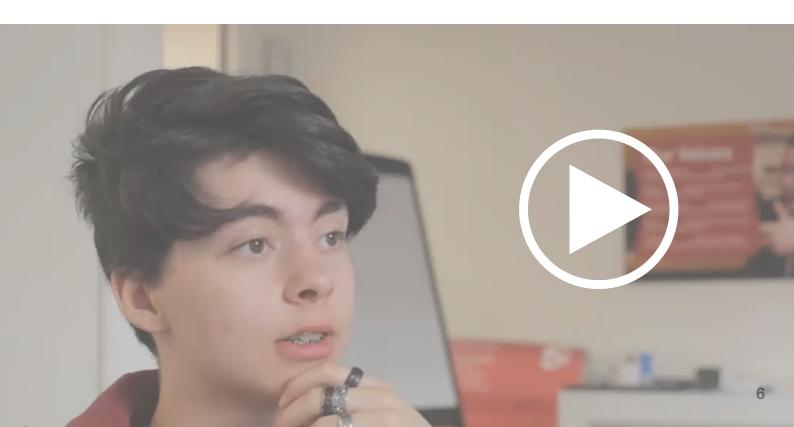
Vihaan, 10, London

"We booked MyBnk as our young people fed back the value they would get from understanding financial issues which they may have missed learning about whilst undergoing cancer treatment. This was one of the most positive sessions presented, with a balance of information and interaction. The session was excellent - informative, interactive and meaningful for the young people."

Hanna Simpson - Teenage Cancer Trust Lead Nurse at The Christie, Manchester

"MyBnk has given me those life lessons that I feel like I should have been taught at school Organisations like MyBnk are there to help people like me. They taught me something that I can take on for the rest of my life and something that is so essential. I just appreciate MyBnk for all they've done."

Michael, 18, Scotland (care-experienced young person)



After programmes with 7-11 year olds:



80% could correctly identify a habit



77% could correctly describe a wage



83%
said they understood
how their current
behaviour would have
a future impact

After programmes with 11-18 year olds:



of 11-14 year olds felt they understood how adverts could influence spending



of 14-16 year olds said they understood how the government collects & spends tax



80%
of 16-18 year olds felt
confident with making
a student budget

After programmes with 16-25 year olds:

3 months after Money Works, the number of young people who said they never ran out of

money doubled



87%

of participants said they had a financial goal over the next 5 years



89%

of participants said their trainer was "excellent"

Press highlights



MyBnk CEO Leon Ward on BBC Morning Live **July 2023**



Money lessons at school could make us all healthier May 2023



MyBnk calls for 30 hours a year of financial education in **UK schools** May 2023



Maths till 18? MyBnk <u>reacts</u> **April 2023**



A child's eye view of the cost of living crisis Nov 2023



Support for care leavers to manage finances not good enough says charity Feb 2023

Six influencers

Worked with in 2022-23













Fran Kirby

Emmanuel Asuquo Claer Barrett

Driving systemic change

Last year, MyBnk drove systemic change through research, external relations and awareness campaigns.

Research

Financial support for UK care leavers

During Care Leavers' Week in October 2022, MyBnk published research on the financial support given to UK care leavers by local authorities, in partnership with Berkeley Foundation and Trust for London. The research gathered data from a UK-wide freedom of information request to local authorities and surveys and interviews with care leavers and care professionals. Despite financial education forming part of the "pathway plan" to help care leavers transition to independent living, and almost all local authorities saying they offer money management support, most care leavers surveyed couldn't remember learning about these topics. The research launched at a virtual event for key stakeholders. Read more.

80%

of care leavers want more help managing money

67%

of care leavers feel anxious about money

89%

said they encountered challenges when trying to access financial education support

Financial education in UK secondary schools

In May 2023, MyBnk published research with corporate partner Compare the Market on the financial education provided in UK secondary schools. We launched the research at an event at the House of Lords, welcoming key stakeholders including media personality and financial advisor Emmanuel Asuquo and journalists from the FT, Daily Mail and The Times. The research generated five pieces of national coverage. Read more.

Only 2/5

of young adults can be classed as financially literate

61%

of young adults can't remember learning about money in school

30 hours

of financial education a year is needed to make the majority of young adults financially literate

External relations

In 2022-2023 MyBnk engaged with several prominent politicians and councillors. Mayor of the West Midlands Andy Street opened MyBnk Midlands and attended a meeting at our London office. Marion Fellows MP met with our Scotland team and Daniel Johnson MSP attended our Scotland engagement event in June 2023. MyBnk staff attended and spoke at key external events, including a pride-themed event at Toynbee Hall and a roundtable at the treasury. We continued to collaborate with the Youth Financial Capability Group and UK Finance.

Campaigns

Financial Freedom Campaign

MyBnk's Financial Freedom Campaign launched in 2022 with support of a dedicated committee chaired by gohenry's Founder and CEO, Louise Hill. The campaign tackles taboos around money and builds financial confidence. In June 2023 we hosted an engagement event at corporate partner Quilter's London office. This included a panel discussion with MyBnk CEO Leon Ward, FT's Claer Barrett, Emmanuel Asuquo, Lowell's Eva Eisenschimmel and Quilter's Amanda Cassidy. The first year of the campaign reached 28,000 young people across the UK. With thanks to our supporters, we continue to raise awareness of the undeniable link between mental and financial wellness. Read more.

Talk Money Week

In November 2022, MyBnk took part in Money and Pensions Service's Talk Money Week. The annual awareness campaign aims to encourage us all to talk about money, from pocket money to pensions. During Talk Money Week 2022, MyBnk delivered sessions to 2,000 young people, published new free resources, and launched our TikTok channel and MyBnk's Money House programme in Glasgow. Read more

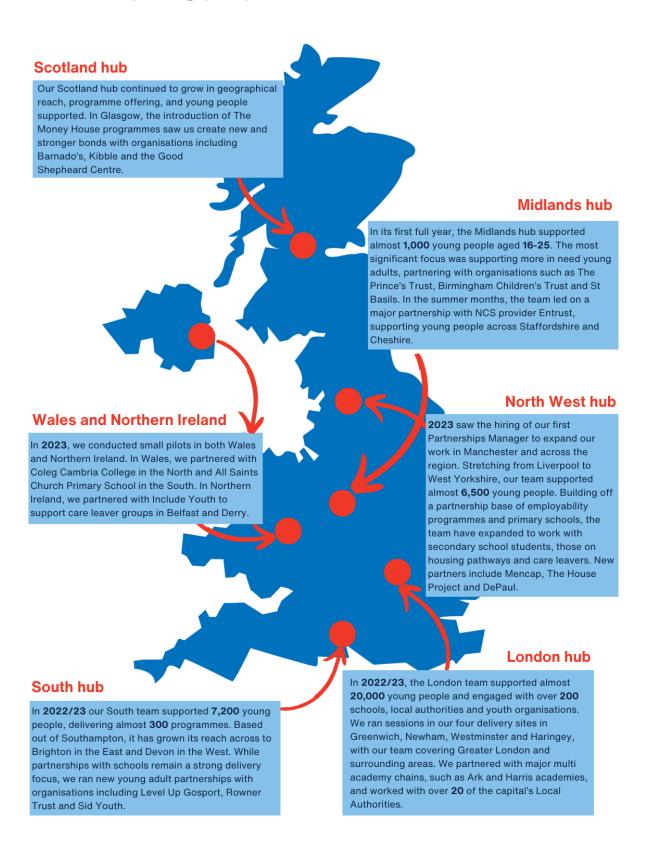
Global Money Week

In March 2023, MyBnk took part in Global Money Week. The global campaign emphasises the importance of young people being financially aware and capable. The 2023 theme was "plan your money, plant your future", focusing on sustainability. Throughout the week, we reached 1,600 young people across the UK, published our 2022 annual report and worked with influencers Fran Kirby and Olamide Majekodunmi. Read more.



Expanding our work across the UK

We continued to expand nationally, reaching young people in all four UK nations.



Developing our education offer

MyBnk provides a range of financial education programmes and resources for young people aged 5-25.

Continuing our digital journey

Having tested several digital interventions in 2020-2022, last year we consolidated our learnings and ambitions in a new digital strategy. Under our Money Ready brand, we built the tech foundations for an ambitious new learning platform to be launched in 2023/24. This involves digital learning, wrap-around support for in-person delivery and an Al chatbot.

We also extended our MoneyCast series, bringing live, relevant, money epiodes to young people through YouTube and social media. Our winter special covered budgeting and money tips for the festive season and beyond.



Supporting young people during the energy crisis

Responding to the dramatic rise in energy costs, we worked with partners in the gas community to support more young people with the knowledge and skills to improve their energy efficiency and costs. We developed a new "Fuel Finance" programme for 10-11 year olds. This builds upon the habit formation and knowledge aspects of our core money programme, with an added focus on energy.

We also partnered with the Hymans Robertson Foundation as delivery partner of their Bursary Scheme. Awarding vouchers of £100 to applicants struggling with their money, we provided much-needed support for the purchase of everyday items and to improve their living conditions.

Innovating around education

We continue to innovate and explore new initiatives that can support young people towards better financial capability. Working with Compare the Market, we tested a new "Meerkat Money School" programme, reaching 60 young people in 22/23. This exciting programme, delivered by MyBnk trainers, provides learning for the whole family. It also offers young people an opportunity to explore the world of work with their parents/carers. We look forward to exploring more intergenerational programmes in the future.



Supporters going above and beyond

MyBnk extends a unique opportunity to funders and strategic partners, inviting them to actively contribute to young peoples' experiences in our programmes.

By volunteering their time across the UK, supporters play a vital role in fostering positive impact and empowering the next generation. Pro bono support and time and resource committeent from our partners adds enormous value to our work.





Group volunteering & programme engagement = most popular activity



134 volunteers engaged

"I think it's so important to help the younger generation and people that sometimes wouldn't have the help and advice of parents or may have had a different upbringing to myself, so that they are better equipped for life when they leave care or school.

A colleague and I attended a day at our local MyBnk in Birmingham and got involved with the day-to-day activities that they provide. We both came away with a new insight about what MyBnk do and helpful information that we have since used in our own lives."

Sam Tipper, Charity Champion Isio, Birmingham



"Taking two years to get myself across the Ironman 70.3 finish line in Cork - so to speak, there was no doubt every sacrifice along the way had been worth it.

Even more worthwhile was certainly the chance to raise money for MyBnk along the way. It was an event that gave me a platform to reinforce the message of financial education and its importance in the UK, which I was very lucky to be able to do."

Darren Collins- Ironman 70.3, Cork - 19.08.23

Planning for the future

As we enter 2023/24, there are lots of exciting projects on the horizon as we grow our reach across the UK.

Investing in our team and organisation

We will continue to place the professional development of our staff at the centre of our people strategy. We will invest in them to ensure they are their best selves at MyBnk and to develop their skills and talents. We are also investing in our organisation infrastructure to better support us now that we are a national organisation with 70+ colleagues. We will keep a sharp focus on driving efficiencies across the charity.

Refreshing our brand and strategy

In 2023, we started work MyBnk's brand refresh project in collaboration with leading agency House 337. This aims to ensure that our brand is fit for purpose as we grow and develop. We plan to launch the refreshed brand later in 2024. We have also begun a strategic review of our work; providing us with a chance to take a deep look at who we are, what we do and where we are heading.

Focusing on equity, diversity and inclusivity

MyBnk is committed to fostering an inclusive working and learning environment that promotes a sense of safety and belonging for our staff and beneficiaries to feel supported to achieve their potential. In 2022, we established a staff-led and trustee-supported Equity, Diversity and Inclusion committee. Work focuses on supporting MyBnk staff and our service users to ensure that we respect protected characteristics and that we are listening, learning, constantly evolving and tackling prejudice in all its forms. We will continue this work into 23/24.

Continuing to expand our work

March 2024 will see the official launch of our work in Northern Ireland during Global Money Week and the launch of our Money Ready digital platform. We will also develop our work in Wales in 2024 and continue expanding our reach in the Northwest of England. Areas that we started work on in late 2023 will come to fruition in 2024 and include Yorkshire, Essex and the Southwest of England.



Huge thank you to all of our supporters!





JPMORGAN CHASE & CO.





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Trust for London, SGN, NGN - Northern Gas Networks, WWU - Wales & West Utilities, Cadent, The Centre For Financial Capability, Foresters Financial, Halbard Charitable Trust, North West Young Peoples Development Trust.

We have also been fortunate to receive pro bono support from agency House 337 who are supporting us with our brand review.

A special thank you to all our individual donors.



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It has been a pleasure working with you

Schools & Colleges

All Saints Catholic School & Technology College
Amery Hill School
Annette Street Primary School
Applemore College
Ark All Saints Academy
Ark Walworth Academy
Askham Bryan College
Awbridge Primary School
Bay House School
Beaconsfield High School
Beechwood Primary School
Beths Grammar School
Beths Grammar School
Bevois Town Primary School
Bishop Challoner Catholic Federation
Bishops Hull Primary School
Bohunt School

Bohunt School
Bournemouth School for Girls

Bradford College

Brachead Primary School Dumbarton
Brighton Aldridge Community Academy
Brune Park Community School
Camborne Science and International Academy

Carshalton High School for Girls

Caterham High School **Chace Community School** Chadwell Heath Academy **Chobham Academy Christ The King College**

City Heights E-ACT Academy

Clifton Primary School Colinton Primary School Crown Primary School

Danson Primary School Dog Kennel Hill School

Dovecot Primary School Dover Park Primary School

Dunblane High School Ealing, Hammersmith and West London College

Eastburn Junior and Infant School

Edgware Primary School Elson Junior School Ferndown Middle School

Foulds School

Four Oaks Primary School

Freemantle CofE Community Academy

Greenhills Primary School Gurnard Primary School

HCUC (Harrow College & Uxbridge College)

Henry Beaufort School Hewens College Highbury College

Holyrood Secondary School Horn Park Primary School Hounsdown School **Hugh Baird College** John Madejski Academy

Kings Copse Primary School Lambeth College

Langley Grammar School

Leith Academy

Long Lee Primary School

Low Ash Primary School Mab Lane Junior Mixed and Infant School

Mansbridge Primary School McLaren High School Medina Primary School

Mossbourne Community Academy Mossbourne Victoria Park Academy Newcastle and Stafford Colleges Group

Newton Poppleford Primary School

Nightingale Primary School

Norwood School

Oasis Academy Mayfield Olivers Battery Primary School **OLOVRC Primary School**

Our Lady's Catholic High School Park Community School Park House School

Parsloes Primary School **Pawlett Primary School Academy** Pinhoe CofE Primary School **Preston Manor School**

Priory School

Rangefield Primary School Redbridge Primary School

RNN Group

Robert Owen Memorial Primary School

Roscoe Primary School

Rowner Junior

Royal Greenwich Trust School Ruislip Gardens Primary School Sacred Heart Primary School

Saint John Bosco College Saint Thomas Aquinas RC Secondary School

Salford City College Scotts Park Primary School Stanhope Primary School St Anne's Catholic Primary School

St Anthony's Primary School Stationers' Crown Woods Academy St Denys Primary School

Stewart Fleming Primary School

Stirling High School

St Jude's CofE Primary School

St Mark's Catholic School St Michael's Catholic College St Ninian's High School St Ninians RC Primary School St Paul's Way Trust School

Sunnyside Primary The Arnewood School

The Burgate School and Sixth Form The Charter School East Dulwich

The Crypt School
The Ellen Wilkinson School for Girls

The Flying Bull Academy The Green School for Boys The Green School for Girls The Romsey School The Stonehenge School

Tiverton Primary School Tyne Coast College University of Winchester

UTC Reading

Vauxhall Primary School Villiers High School

Walthamstow School for Girls Wednesfield High Academy

Wellow School

West Calder High School West Huntspill Primary Academy Weymouth College

Whitchurch Primary School & Nursery

Whitings Hill Primary School **Woodcot Primary School** Woolton Primary School

Local Authorities & Youth Organisations

Abrdn (Standard life)

Action for Children Scotland

Adviza Training

AFC Bournemouth Community Sports Trust AFC Virtual College

Ayrshire College - Ayr Campus Ayrshire College - HIVE - Kilmarnock Campus

Barnardo's Dundee Barnardo's Paisley

Barnardo's works - Inverness

BCP Council Campden Charities

Career Compass
Cheshire Fire and Rescue Service
Circle Collective

City Year Coleg Cambria Community Central Hall Cupar Youth Cafe

CXK

DePaul
DRC Youth Project
East Lothian Works

Edinburgh Chamber of Commerce ELATT - Connected Youth Enham Trust Charity

Entrust

Essex County Council EY Foundation

FARE

Fife College - Dunfermline Campus Fife College - Stenton Campus - PT

Fife Council

Forces Children Scotland

Four Square

Glasgow Clyde College

Go! Youth Trust

Greater Manchester Fire and Rescue Service Groundwork CLM Groundwork Greater Manchester Hackney London Borough

Hammersmith & Fulham London Borough

Hampshire County Council
Hampshire Fire and Rescue Service

Harrow London Borough

Havering London Borough
Hertfordshire Fire and Rescue Service
HF Trust Ltd

Hounslow London Borough

Impact Arts Include Youth Indigo Group Inspire Suffolk Investec

Jancett Childcare & JACE Training Limited

KidzEco Kiwi Education

KORI Lambeth London Borough Lancashire Fire and Rescue Leaders in Community (LIC)

Level Up Gosport
Liverpool Education Employment Partnership
Lives Not Knives

London Borough of Barking and Dagenham London YMCA

Merseyside Fire and Rescue Service Merton London Borough Ministry of Defence South West Morgan Sindall

National House Project - Fife

North Ayrshire Council
Off The Record

On Route Youth Employability Service Pathways Team Southampton Personal Best Education Portobello High School

Resurgo

Richmond upon Thames

Rowner Community Trust Royal Borough of Kensington & Chelsea Royal Borough of Kingston-upon-Thames

Royal Mencap Society Salesforce

Salesforce
Shaw Trust - The Prospects Group
Skills Training UK
Skills Training UK Walsall
Southern Housing Group

SPEAR

SPEAR
St Basils
Surrey County Council
Sutton London Borough
The Berkeley Group
The Big House Theatre Company
The Change Foundation
The House Project Lancashire
The House Project Manchester
The Learning Foundry
The Lighthouse Young Peoples Co

The Lighthouse Young Peoples Centre The Prince's Trust The Sid Youth

University of Strathclyde Waltham Forest London Borough West College Scotland PT Team

Wheatley Group Wigan Youth Zone Works+

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Thank you!